



Oatinformation

Canada Oat and Oat Product Exports

Thursday, February 11, 2021

For greater detail of Exports by HSC codes contact
us at randy@oatinformation.com

HSC Codes and Descriptions

HS8	HS8 Description
1004.00.10	Oats, seed
1004.00.90	Oats, except seed
1004.00.90	Oats, nes
1004.10.00	Oats, seed for sowing
1004.90.00	Oats, other than seed for sowing
1103.19.10	Oat groats and meal
1104.12.00	Oats, rolled or flaked grains
1104.22.00	Oats, hulled,pearled,sliced or kibbled

Source: Statistics Canada, International Trade Division

Canada Oat and Oat Product Export Summary

Canada Oat and Oat Product Exports

000 mt	Crop Year (Aug-Jul)							Year to-date (Aug-Dec)			
	15/16	16/17	17/18	18/19	19/20	5 yr avg	CAGR 5 yr	20/21	19/20	Chge	MT Chge
Oat products to U.S.*	357	360	398	399	444	392	2.8%	197	166	18.3%	30.4
Oat products overseas*	62	60	68	62	74	65	5.1%	42	29	47.9%	13.7
Total oat products	418	420	466	461	518	457	3.1%	239	195	22.6%	44.1
Oats U.S. Milling Industry	1,147	1,255	1,198	1,013	1,028	1,128	-1.7%	562	547	2.8%	15.1
Oats Overseas	195	130	152	304	277	211	11.5%	338	127	166.2%	210.7
Oats U.S. Horse Demand	228	257	282	428	486	336	-1.4%	229	222	3.1%	6.9
Total raw oats	1,571	1,642	1,631	1,745	1,791	1,676	-0.8%	1,128	895	26.0%	232.8
Grand Total	1,990	2,062	2,097	2,206	2,309	2,133	0.0%	1,367	1,090	25.4%	276.9

*Flake, flour and groats

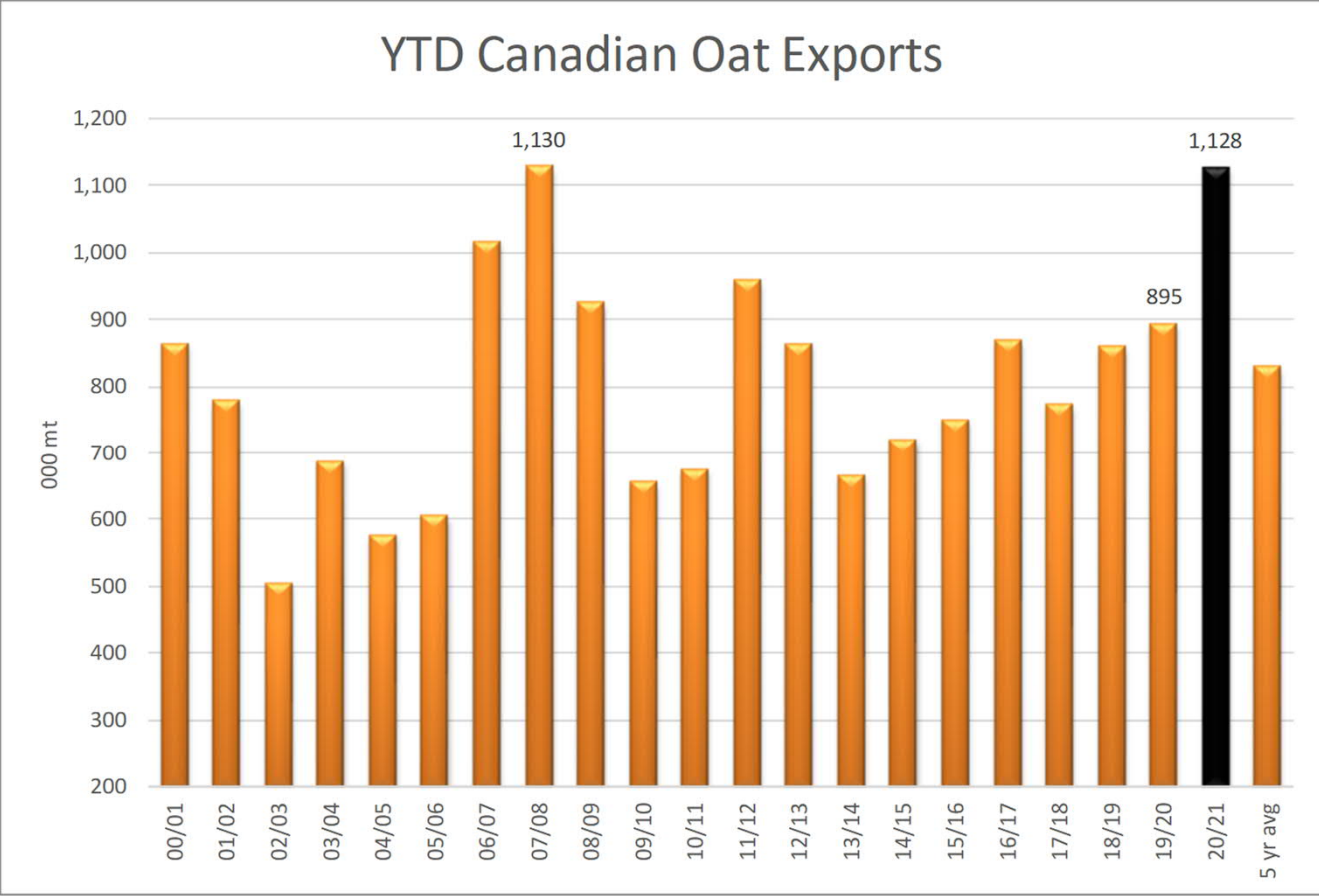
- Total Canadian raw oat exports remain on a strong pace for the 2020/21 crop year with YTD (Aug-Dec) raw exports pegged at 1,367 ThMt, up 25.4% compared to last year's pace. The pace has slowed compared to the prior month.
- The current pace would suggest total 2020/21 exports will finish at 1,950 to 2,000 ThMt compared to 1,791 ThMt in 2019/20 and the five-year average of 1,676 ThMt. Strong off-shore and US mill demand continues to drive the large YOY increases. If Chile comes for more than currently forecast, 150-200,000 MT, final raw oat export numbers could climb beyond 2,000 ThMt.
- Implied US horse demand is up 6.9% YTD, the pace slowing considerably from the prior month. The Scans have returned to the US market but not in volume which should bode well for further Canadian exports to the US, particularly with US corn prices rising sharply.
- Implied US oat mill demand for Canadian raw oats is up 15.1% YTD, the pace up this month. Strong demand for oat related foods continues to drive the higher numbers.
- Overseas exports are up over 211% to 338 ThMt as Chile as been procuring Canadian oats in large volume due to a poor 2019 Chile oat crop. Chile has imported to this point nearly 150,000 MT with the potential for further imports as the 2021 oat crop has been dealing with significant moisture deficiencies.
- More offshore buying is expected moving forward. Strong early raw oat demand to Mexico, Peru and Ecuador is also driving the higher YTD numbers.
- Total oat product exports are up 44.1% YTD, up from 22% YOY pace last month as product demand remains very strong tied to COVID and the fact consumers are eating more at home. Another CY record is expected in 2020/21.
- Oat product demand will slow some if there is an easing of COVID restrictions. Otherwise, we're are expecting the demand pace to remain strong in 2020/21. Off-shore demand is up 42% YTD. Except for Australia, China and France, all major off-shore Top-10 destination exports are up.

Raw Oat Exports

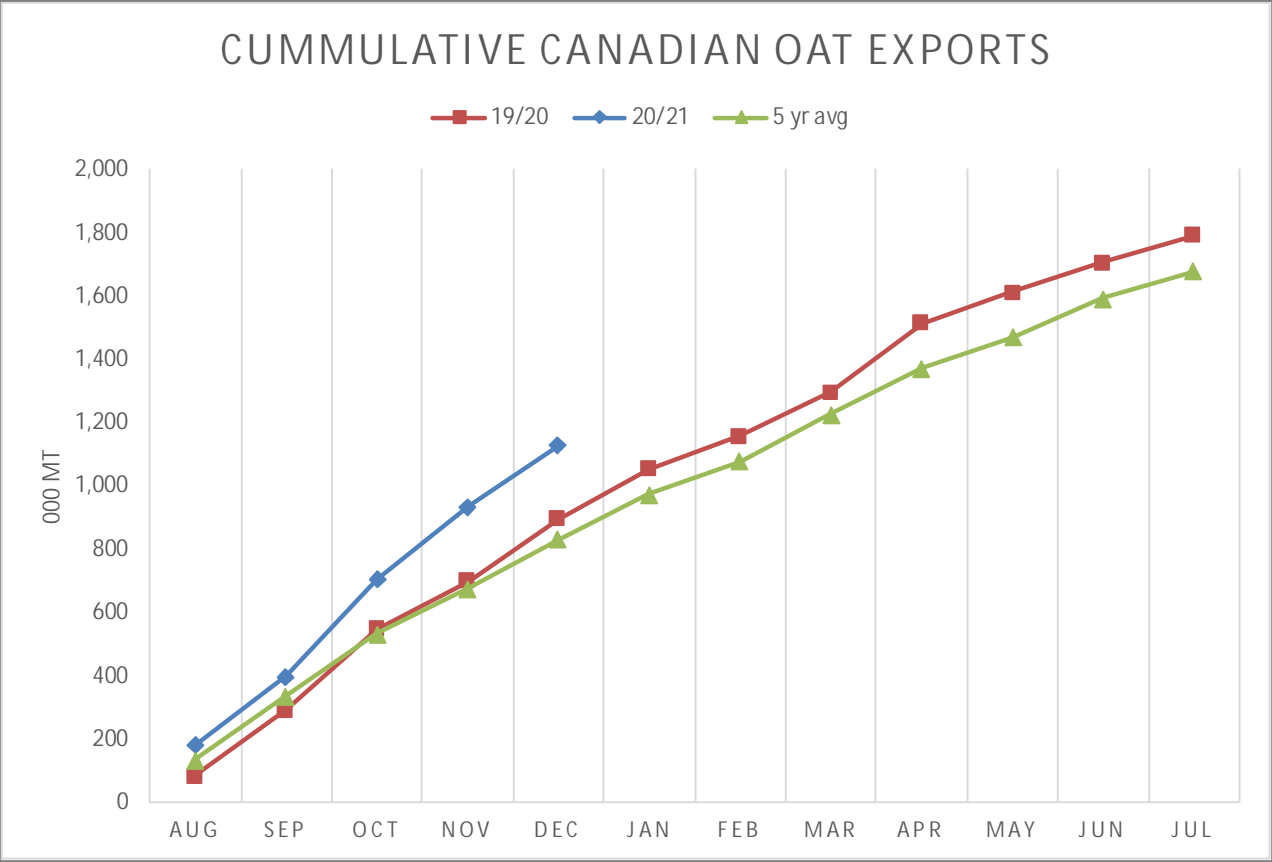


Canada Oat Exports - Top 15

	Crop year Aug-Jul								Year to-date (Aug-Dec)			
	000 mt	15/16	16/17	17/18	18/19	19/20	5 yr avg	5 yr CAGR	% of total	20/21	19/20	Chge
Chile	5.7	0.0	-	-	4.4	2.0	-5.0%	0.1%	144.7	-	0.0%	144.7
China	9.6	10.6	4.9	4.2	9.6	7.8	0.1%	0.5%	0.7	0.5	27.8%	0.2
Cuba	0.0	0.3	0.4	0.3	7.4	1.7	493.4%	0.1%	-	6.8	-100.0%	(6.8)
Ecuador	19.4	19.0	17.4	13.5	-	13.9	-100.0%	0.8%	8.9	-	0.0%	8.9
Japan	30.4	28.2	25.8	32.0	35.0	30.3	2.9%	1.8%	14.2	13.7	3.4%	0.5
Korea, South	13.6	12.3	24.8	25.6	22.7	19.8	10.8%	1.2%	3.5	6.2	-43.7%	(2.7)
Mexico	66.5	34.9	76.1	141.8	109.8	85.8	10.5%	5.1%	111.2	56.0	98.7%	55.2
Peru	30.8	14.0	-	23.0	34.0	20.4	2.0%	1.2%	37.0	17.2	115.5%	19.9
Philippines	0.7	0.3	0.1	0.4	0.8	0.4	3.1%	0.0%	0.5	0.1	263.9%	0.4
Saudi Arabia	0.2	0.9	-	-	-	0.2	-100.0%	0.0%	0.6	-	0.0%	0.6
South Africa, Republic of	-	-	-	23.4	0.3	4.7		0.3%	-	-	0.0%	0.0
Sri Lanka	-	-	0.1	6.9	10.4	3.5		0.2%	4.7	6.5	-26.8%	(1.7)
United Arab Emirates	17.8	8.5	1.7	30.4	39.9	19.7	17.5%	1.2%	9.7	19.0	-49.1%	(9.3)
United States of America	1,375.8	1,511.9	1,479.6	1,441.1	1,513.9	1,464.5	1.9%	87.4%	790.7	768.7	2.9%	22.0
Grand Total	1,571.3	1,641.8	1,631.4	1,744.6	1,790.6	1,675.9	2.6%	100.0%	1,128.2	895.4	26.0%	232.8



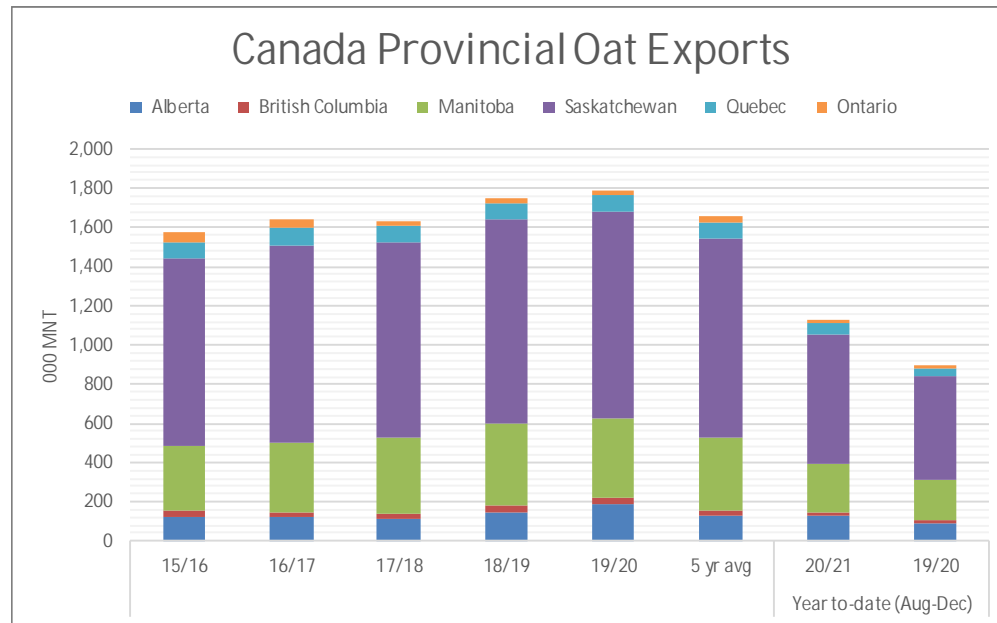
Year to-date (Aug-Dec)



Canadian Provincial Oat Exports

Year to-date (Aug-Dec)

000 mt	15/16	16/17	17/18	18/19	19/20	5 yr avg	5 yr CAGR	% of total	20/21	19/20	Chge	MT Chge
Alberta	125.4	120.0	114.4	147.2	186.3	128.2	8.2%	7.7%	127.1	85.4	48.8%	41.7
British Columbia	29.0	29.0	28.3	31.8	34.8	30.3	3.7%	1.8%	21.7	17.6	22.8%	4.0
Manitoba	331.9	356.5	384.5	418.5	401.8	367.4	3.9%	22.2%	246.9	206.0	19.9%	40.9
Saskatchewan	958.8	1,005.4	998.1	1,043.5	1,056.3	1,012.7	2.0%	61.1%	660.0	532.6	23.9%	127.4
Quebec	80.4	86.9	81.9	80.9	83.9	82.7	0.9%	5.0%	53.9	41.1	31.2%	12.8
Ontario	45.9	43.9	24.3	22.8	27.5	35.8	-9.7%	2.2%	18.6	12.7	46.4%	5.9
Grand Total	1,571.3	1,641.8	1,631.4	1,744.6	1,790.6	1,657.1	2.6%	100.0%	1,128.2	895.4	26.0%	232.8

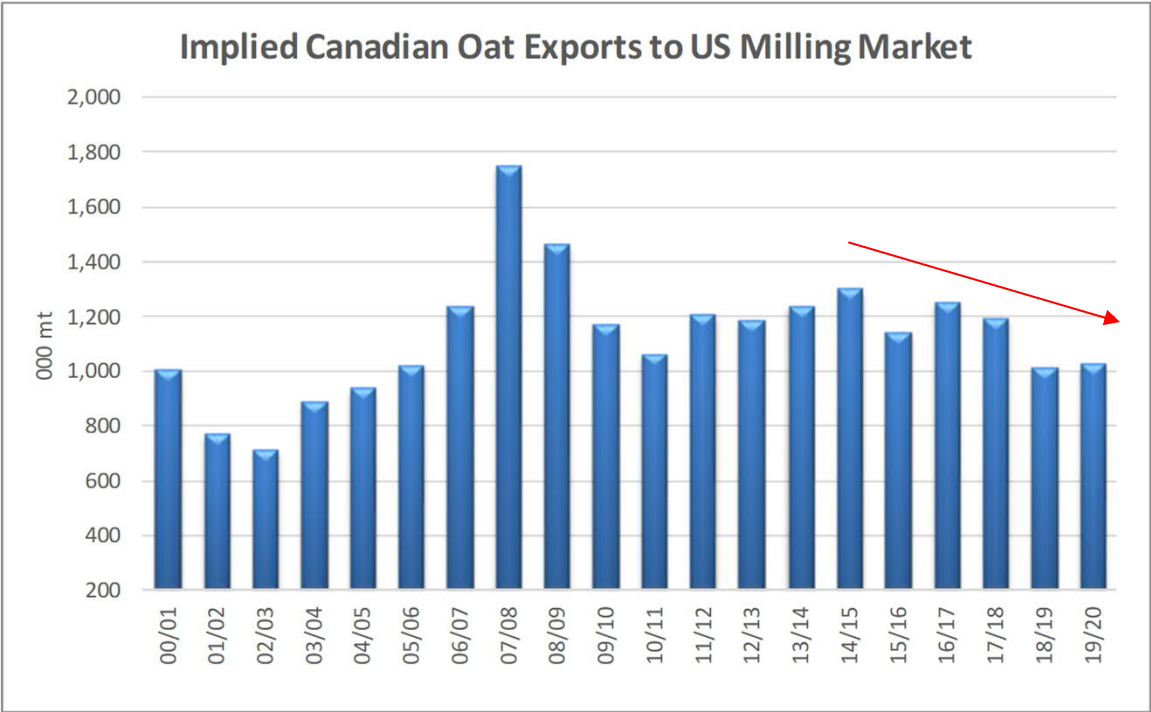


Implied Canada Oat Exports to U.S. Milling Markets

Implied Canadian Oat Exports to U.S. Oat Milling States

000mt	Crop year (Aug-Jul)						5 yr avg	CAGR 5 yr	% of total	Year to-date (Aug-Dec)			
	14/15	15/16	16/17	17/18	18/19	19/20				20/21	19/20	Chge	Chge MT
Iowa	500	492	447	469	472	429	462	-2.7%	41%	211	200	5.1%	10.3
Minnesota	320	273	296	331	255	399	311	7.8%	28%	277	232	19.1%	44.4
Nebraska	201	133	153	100	74	50	102	-17.8%	9%	10	35	-71.2%	(25.0)
Oregon	64	64	56	55	61	57	59	-2.2%	5%	27	26	2.4%	0.6
Puerto Rico	3	2	-	-	5	-	1	-100.0%	0%	-	-	0.0%	0.0
Wisconsin	217	183	303	244	147	93	194	-12.6%	17%	38	53	-28.6%	(15.3)
Grand Total	1,306	1,147	1,255	1,198	1,013	1,028	1,128	-2.2%	100%	562	547	2.8%	15.1

- Iowa - PepsiCo/Quaker & Grain Millers
- Minnesota- General Mills, includes oats stored in Mpls and Duluth
- Wisconsin – Lacrosse Milling, includes oats stored in Superior
- Nebraska – Richardson’s Milling
- Oregon – Grain Millers

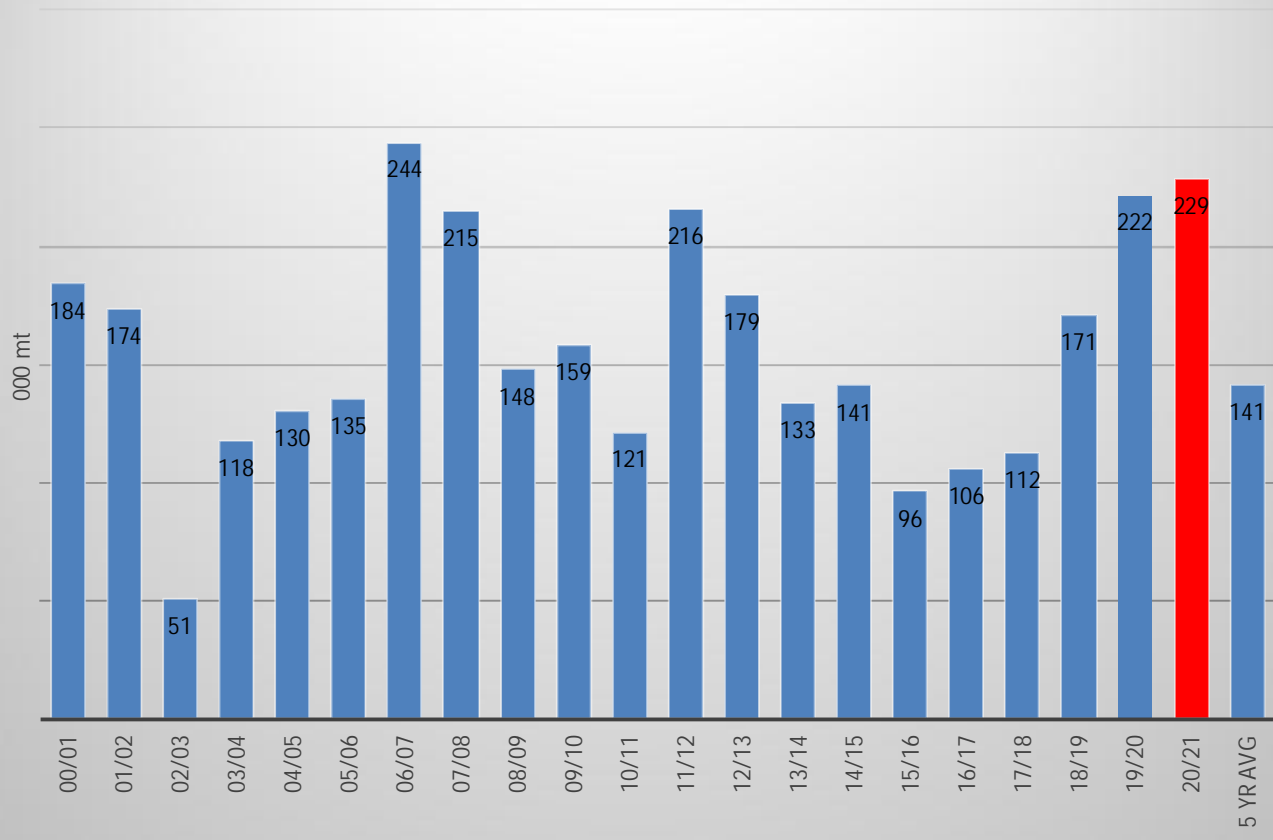


Implied Canada Oat Exports to U.S. Horse/Equine Markets

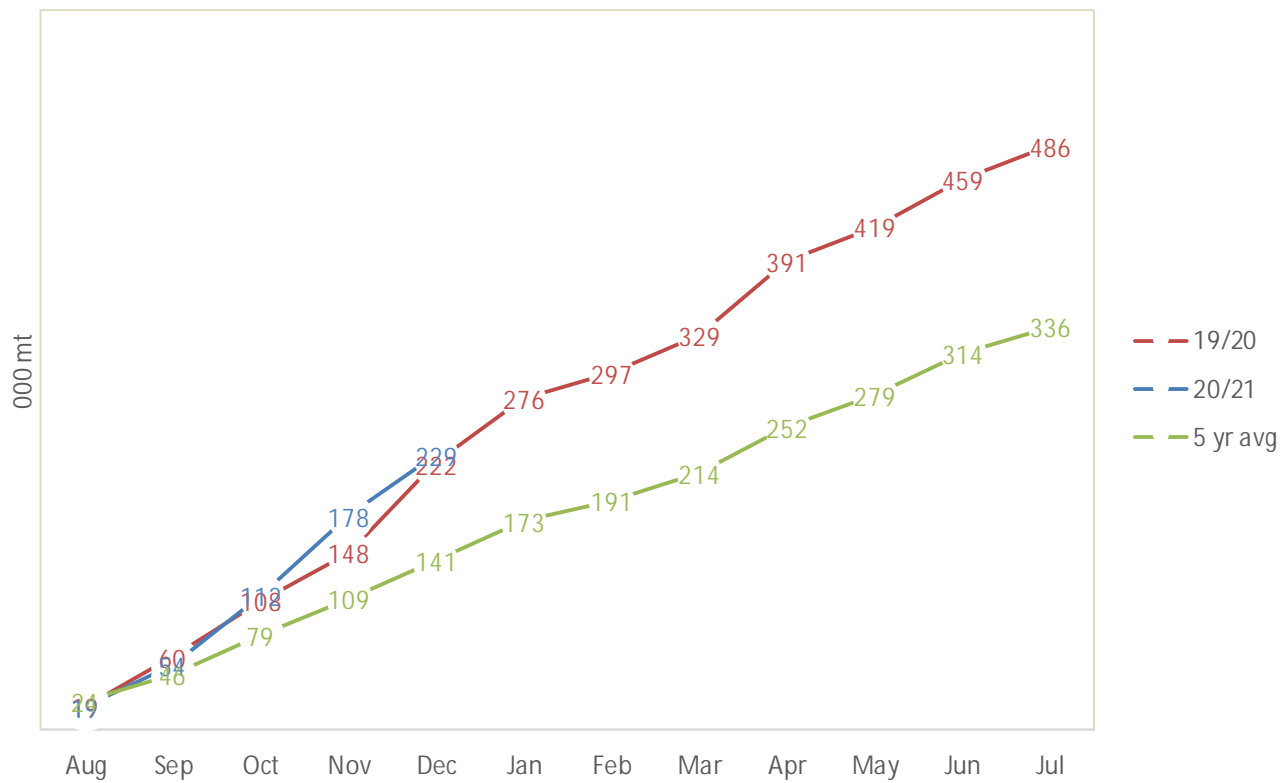
Implied Canadian Oat Exports to U.S. Equine States

metric tonnes									Year to-date (Aug-Dec)			
	15/16	16/17	17/18	18/19	19/20	5 yr avg	CAGR 5 yr	% of total	20/21	19/20	Chg%	MT Chg%
Alabama	-	-	-	-	-	-	-	0.0%	-	-	0.0%	0.0
Alaska	100	-	7	-	-	21.3	-	0.0%	-	-	0.0%	0.0
Arizona	2,365	2,036	2,084	1,329	788	1,720.6	-7.2%	0.5%	213.2	389.9	-45.3%	(176.7)
Arkansas	105	28	29	45	77	56.9	-36.8%	0.0%	19.3	19.3	0.0%	0.0
California	20,290	25,236	23,244	21,841	20,453	22,212.6	1.0%	6.6%	9,700.9	9,232.2	5.1%	468.7
Colorado	1,085	2,085	4,048	4,724	4,027	3,193.9	-9.6%	1.0%	1,508.9	1,621.5	-6.9%	(112.6)
Connecticut	-	13	24	177	70	56.7	-27.3%	0.0%	30.3	22.6	33.8%	7.7
Delaware	200	185	229	235	231	215.8	43.2%	0.1%	102.6	92.0	11.5%	10.6
Florida	1,406	2,389	231	454	132	922.2	-1.1%	0.3%	57.2	112.5	-49.2%	(55.4)
Georgia	703	925	38	167	126	391.9	-0.6%	0.1%	53.5	35.8	49.8%	17.8
Idaho	7,153	6,678	4,656	7,143	9,444	7,014.8	-10.3%	2.1%	7,014.3	3,102.9	126.1%	3,911.4
Illinois	4,763	1,902	9,807	15,371	7,461	7,860.7	-40.0%	2.3%	3,952.9	1,089.7	262.8%	2,863.3
Indiana	1,189	2,201	2,328	3,033	2,892	2,328.6	3.6%	0.7%	690.7	1,261.6	-45.2%	(570.9)
Kansas	806	600	43	494	1,203	629.2	-19.5%	0.2%	478.2	340.5	40.5%	137.8
Kentucky	6,320	5,094	16,432	19,140	27,419	14,880.8	-29.0%	4.4%	11,110.9	14,167.7	-21.6%	(3,056.8)
Louisiana	1,061	3,787	4,516	3,318	2,512	3,038.9	30.1%	0.9%	453.2	933.7	-51.5%	(480.5)
Maine	267	135	248	258	157	213.2	-22.2%	0.1%	82.3	-	0.0%	82.3
Maryland	1,490	1,450	1,597	296	466	1,059.7	5.0%	0.3%	288.2	131.2	119.6%	157.0
Massachusetts	138	219	412	298	253	263.8	4.7%	0.1%	80.0	109.4	-26.9%	(29.4)
Michigan	473	2,614	1,907	1,526	2,130	1,730.0	43.1%	0.5%	741.4	820.0	-9.6%	(78.7)
Mississippi	20	-	-	-	653	134.6	-100.0%	0.0%	383.8	-	0.0%	383.8
Missouri	264	3,124	13,448	32,991	24,905	14,946.3	-10.1%	4.4%	3,998.3	15,775.3	-74.7%	#####
Montana	3,828	2,226	2,351	2,898	5,813	3,423.1	-29.0%	1.0%	1,520.8	1,821.3	-16.5%	(300.5)
Nevada	-	-	-	-	2	0.4	-	0.0%	-	-	0.0%	0.0
New Hampshire	-	52	-	-	-	10.4	-2.9%	0.0%	8.2	-	0.0%	8.2
New Jersey	144	149	27	62	26	81.8	4.3%	0.0%	-	-	0.0%	0.0
New Mexico	2,702	2,789	2,821	3,794	8,255	4,072.2	16.3%	1.2%	2,028.5	2,755.6	-26.4%	(727.2)
New York	6,514	6,673	12,432	10,619	11,629	9,573.6	8.6%	2.8%	3,736.1	4,130.8	-9.6%	(394.7)
North Carolina	-	535	366	175	264	267.9	27.5%	0.1%	69.4	73.2	-5.2%	(3.8)
North Dakota	22,175	22,355	17,121	37,852	61,332	32,166.8	-9.0%	9.6%	33,570.1	25,066.8	33.9%	8,503.3
Ohio	99,970	103,496	93,909	170,979	205,678	134,806.7	-1.4%	40.1%	105,195.0	95,980.5	9.6%	9,214.5
Oklahoma	593	970	2,470	8,548	6,662	3,848.5	0.3%	1.1%	2,530.3	3,526.7	-28.3%	(996.5)
Pennsylvania	24,933	24,095	23,014	19,823	23,963	23,165.5	-8.8%	6.9%	10,261.6	9,026.0	13.7%	1,235.6
South Carolina	298	617	127	919	85	409.4	-	0.1%	82.1	85.0	-3.5%	(2.9)
South Dakota	601	10,242	19,623	21,242	23,211	14,983.8	-13.9%	4.5%	9,393.1	9,378.2	0.2%	14.9
Tennessee	-	82	-	3,400	4,649	1,626.3	16.8%	0.5%	612.9	4,336.9	-85.9%	(3,724.0)
Texas	901	8,755	8,430	20,178	17,085	11,069.7	33.9%	3.3%	13,998.7	11,555.3	21.1%	2,443.4
Utah	2,670	2,837	2,752	3,246	3,388	2,978.5	-2.4%	0.9%	1,045.5	1,151.7	-9.2%	(106.2)
Vermont	3,318	2,936	3,562	3,493	2,252	3,112.2	-4.0%	0.9%	972.0	877.2	10.8%	94.9
Virginia	2,058	2,111	1,475	1,596	1,979	1,843.7	19.7%	0.5%	775.6	660.5	17.4%	115.1
Washington, state	6,221	4,570	5,180	5,385	3,585	4,988.4	-2.5%	1.5%	1,476.7	1,664.6	-11.3%	(187.9)
West Virginia	-	-	-	-	-	-	-	0.0%	-	-	0.0%	0.0
Wyoming	1,262	709	523	670	1,087	850.1	38.0%	0.3%	331.3	287.8	15.1%	43.5
Unknown states	-	13	-	8	-	4.2	-	0.0%	-	-	0.0%	0.0
Grand Total	228,388	256,911	281,512	427,726	486,342	336,175.8	-6.1%	100%	228,567.9	221,636.0	3.1%	6,932.0

YTD Canadian Oat Exports To US Horse Markets



CUMMULATIVE CANADIAN OAT EXPORTS TO US HORSE MARKETS



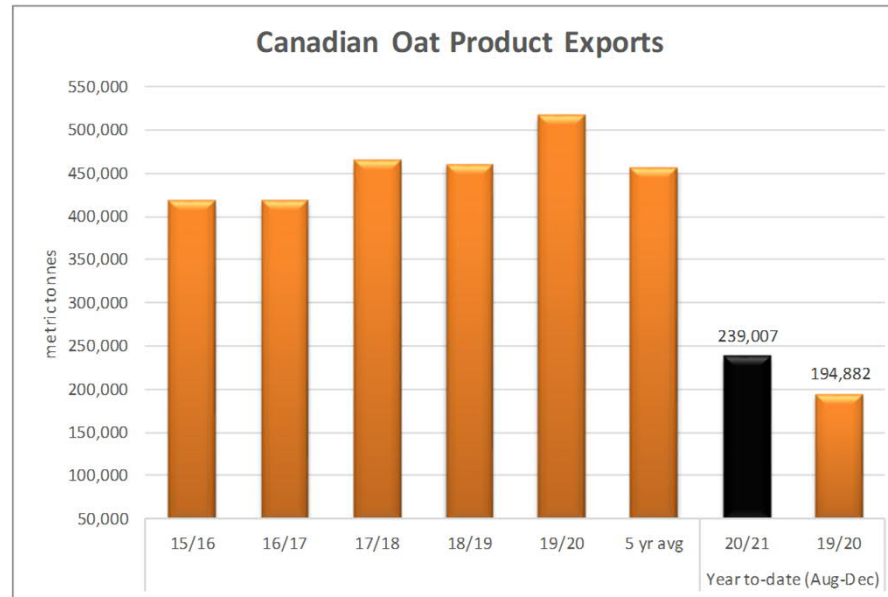
Year to-date

Oat Product Exports



Canadian Oat Product Exports - Top Ten

metric tonnes	15/16	16/17	17/18	18/19	19/20	5 yr avg	5 yr CAGR	% of total	Year to-date (Aug-Dec)			
									20/21	19/20	Chge	MT Chge
United States of America	356,884	359,698	397,957	399,238	443,830	391,522	4.5%	85.7%	196,699	166,269	18.3%	30,430.9
Mexico	45,580	40,367	52,391	44,668	46,078	45,817	0.2%	10.0%	24,978	19,242	29.8%	5,736.5
Jamaica	2,743	3,213	2,885	2,589	3,060	2,898	2.2%	0.6%	1,745	970	79.9%	775.0
Japan	2,125	2,178	1,410	2,727	4,033	2,495	13.7%	0.5%	1,699	1,061	60.2%	638.8
Australia	1,357	2,329	659	1,577	2,949	1,774	16.8%	0.4%	856	1,272	-32.8%	(417.0)
China	602	1,413	1,773	2,616	1,559	1,593	21.0%	0.3%	532	557	-4.5%	(25.0)
Colombia	183	198	436	258	4,777	1,170	92.1%	0.3%	3,031	2,145	41.3%	886.3
Malaysia	911	773	836	1,088	1,331	988	7.9%	0.2%	556	360	54.4%	195.8
New Zealand	925	655	464	691	1,096	766	3.5%	0.2%	309	298	3.6%	10.7
France	859	1,583	392	669	304	761	-18.8%	0.2%	2	145	-98.5%	(142.6)
Grand Total	418,385	419,748	465,589	461,251	518,004	456,595	4.4%	100.0%	239,007	194,882	22.6%	44,125.4



Canadian Provincial Oat Product Exports

Crop Year Aug-Jul

Year to-date (Aug-Dec)

metric tonnes	Crop Year Aug-Jul							Year to-date (Aug-Dec)				
	15/16	16/17	17/18	18/19	19/20	5 yr avg	5 yr CAGR	% of total	20/21	19/20	Chge	MT Chge
Alberta	60,531.0	62,422.4	80,423.0	73,363.1	80,181.6	71,384.2	5.8%	16.3%	38,591.5	28,889.4	33.6%	9,702.1
British Columbia	3,274.8	2,617.3	1,823.1	2,844.4	4,398.2	2,496.0	6.1%	0.6%	3,615.6	1,299.5	178.2%	2,316.2
Manitoba	190,194.4	174,699.6	187,107.6	187,704.2	201,343.6	186,691.5	-0.6%	42.6%	85,182.8	84,060.2	1.3%	1,122.6
Saskatchewan	151,135.4	164,599.5	176,641.7	181,908.6	212,391.3	163,262.5	5.1%	37.2%	99,159.4	72,052.6	37.6%	27,106.7
Quebec	1,715.4	2,136.3	2,369.7	1,707.9	3,289.5	1,940.8	-0.8%	0.4%	1,671.2	1,455.5	14.8%	215.7
Nova Scotia	191.8	1.7	41.4	3.0	36.9	123.3	-62.0%	0.0%	1.9	2.7	-28.4%	(0.8)
New Brunswick	18.1	191.9	90.1	-	-	113.4	-100.0%	0.0%	4.7	-	0.0%	4.7
Ontario	11,306.9	13,079.0	17,092.3	13,720.2	16,362.5	12,391.1	15.2%	2.8%	10,780.1	7,122.1	51.4%	3,658.0
Prince Edward Island	-	-	-	-	-	-	-	0.0%	-	-	0.0%	0.0
Nunavut	17.0	-	-	-	-	3.4	-	0.0%	-	-	0.0%	0.0
Newfoundland and Labrador	-	-	-	-	0.2	0.0	-100.0%	0.0%	0.1	-	0.0%	0.1
Grand Total	418,384.9	419,747.8	465,588.8	461,251.4	518,003.8	438,406.2	2.9%	100.0%	239,007.3	194,882.0	22.6%	44,125.4

Canada Oat Product Exports

metric tonnes	Crop year Aug-Jul						5 yr avg	5 yr CAGR	% of total	Year to-date (Aug-Dec)			
	15/16	16/17	17/18	18/19	19/20	20/21				19/20	Chge	MT Chge	
Oat groats and meal	209,306.5	226,987.0	202,286.4	166,568.7	184,483.7	197,926.5	-2.5%	43.3%	95,908.7	75,209.0	27.5%	20,699.7	
Oats, hulled,pearled,sliced or kibbled	70,472.1	55,415.6	114,736.6	151,809.3	175,423.2	113,571.4	20.0%	24.9%	73,771.1	59,575.1	23.8%	14,195.9	
Oats, rolled or flaked grains	138,606.3	137,345.2	148,565.8	142,873.4	158,097.0	145,097.5	2.7%	31.8%	69,327.6	60,097.9	15.4%	9,229.7	
Grand Total	418,384.9	419,747.8	465,588.8	461,251.4	518,003.8	456,595.4	4.4%	100.0%	239,007.3	194,882.0	22.6%	44,125.4	

