



Oatinformation

# Chile Oat & Oat Product Trade

Tuesday, January 3, 2023

For greater detail of Exports by HSC codes contact us at [randy@oatinformation.com](mailto:randy@oatinformation.com)

# Chile Oat and Oat Product Trade Summary

Chile oat product exports on a record pace, including to the US – raw oat exports up sharply YTD on sales to Mexico and Peru, oat imports down YTD but USDA continues to forecast large imports for the 2022/23

- Chile oat product exports are up 24.5% YTD (Jan-Nov) and are on a record high pace. Strong demand from major importers Guatemala, Peru, Mexico, India, and Venezuela offset declines to the Dominican Republic and Nicaragua to drive demand to record highs. What's interesting is the sharp increase in oat product exports to the US, up 8.8 ThMt or over 350% YTD.
- Chilean oat product exports have been growing at an annual rate of 5.6% over the past five-years. Strong demand for oat foods/beverages will likely further growth moving forward. Chile oat millers have been aggressive in recent years in expanding their oat product export markets globally. We look for this to continue if oat production remains adequate.
- Oat product imports remain small as the country consumes relatively small amounts of oats domestically.
- Chile raw oat exports are pegged at 69 ThMt YTD (Jan-Nov), up sharply on sales to Mexico and Peru. Chile and Australia have displaced Canada in the Mexican market. However, the huge increase in Canadian oats supplies this year could see Canada compete aggressively for market share there.
- Raw oat imports have fallen sharply YTD, again on the assumption the 2022 harvest is better than expected. However, the USDA is still forecasting large oat imports for 2022/23.

Mt	Jan-Dec								YTD (Jan-Nov)			
	2017	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
<b>Raw Oats</b>												
Exports	34,616	39,250	24,104	4,921	3,333	21,245	-37.4%	100.0%	68,955	3,084	2135.6%	65,870
Imports	53	60	31	120,457	87,730	41,666	341.0%	100.0%	388	86,991	-99.6%	-86,603

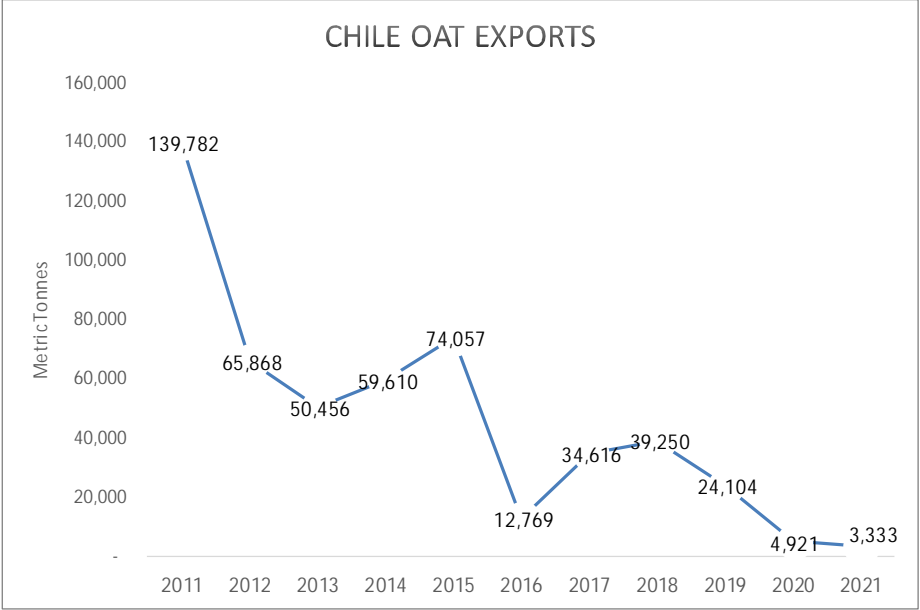
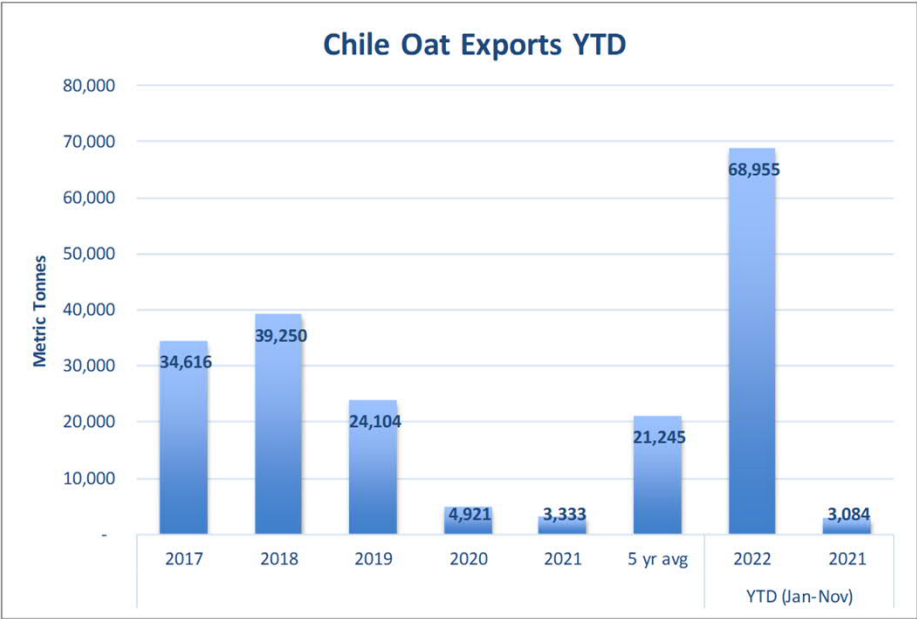
Mt	Jan-Dec								YTD (Jan-Nov)			
	2017	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
<b>Oat Products</b>												
Exports	17,192	153,909	193,548	227,265	191,638	191,590	5.6%	100.0%	216,844	174,212	24.5%	42,633
Imports	20	20	13	777	182	248	72.8%	100.0%	8	171	-95.1%	-163

\*Prior to 2018 oat product exporters were using different HS codes accounting for the lower trade numbers 2017

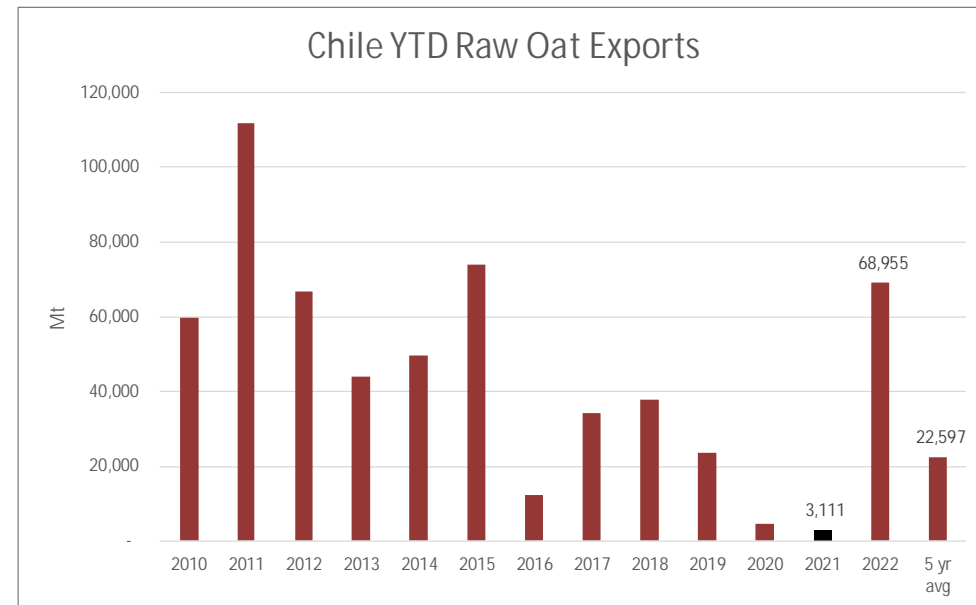
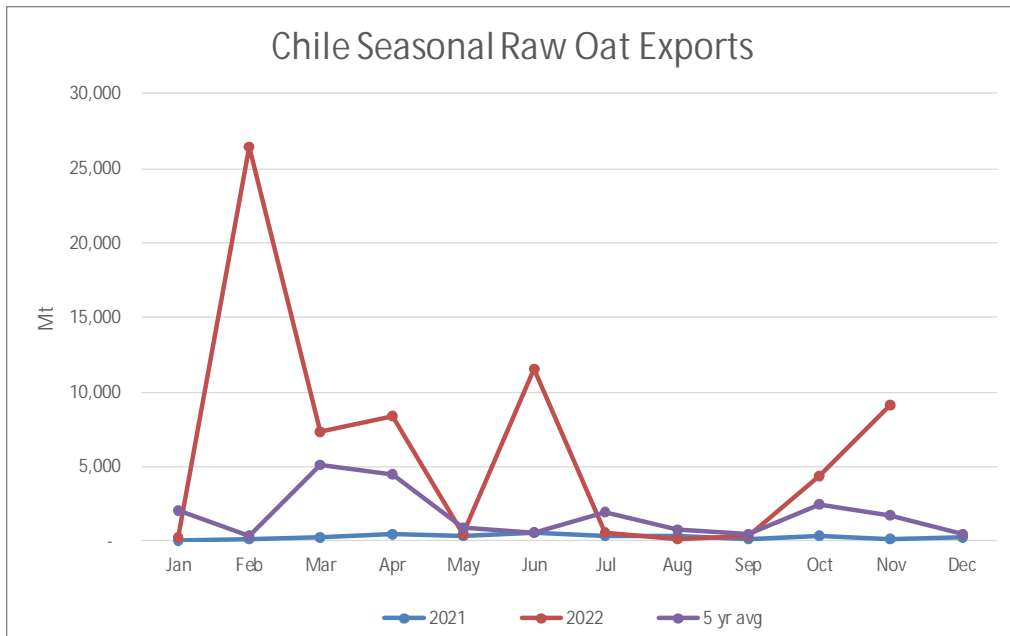
# Chile Oat Exports - Top 15

Mt	Jan-Dec								YTD (Jan-Nov)			
	2017	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Total	34,616	39,250	24,104	4,921	3,333	21,245	-37.4%	100.0%	68,955	3,084	2135.6%	65,870
Argentina	-	957	-	8	-	193		0.9%	-	-	0.0%	0
Belgium	-	225	200	-	-	85		0.4%	-	-	0.0%	0
Colombia	1,079	999	1,133	236	160	721	-31.8%	3.4%	546	106	416.3%	440
Cuba	-	679	781	-	-	292		1.4%	-	-	0.0%	0
Dominican Republic	447	708	396	183	162	379	-18.4%	1.8%	175	162	8.1%	13
Ecuador	21,822	8,125	7,523	607	419	7,699	-54.6%	36.2%	9,074	419	2065.5%	8,655
Germany	-	-	595	1,320	950	573		2.7%	525	950	-44.7%	-425
Guatemala	226	1,151	3,510	1,198	371	1,291	10.4%	6.1%	783	195	302.4%	588
India	-	-	1,026	-	-	205		1.0%	-	-	0.0%	0
Japan	688	931	669	497	882	733	5.1%	3.5%	700	864	-19.0%	-164
Mexico	-	1,150	-	-	-	230		1.1%	26,250	-	0.0%	26,250
Panama	910	868	784	583	314	692	-19.2%	3.3%	539	314	71.5%	225
Peru	9,209	21,982	6,603	-	-	7,559	-100.0%	35.6%	30,364	-	0.0%	30,364
Philippines	-	414	197	23	-	127		0.6%	-	-	0.0%	0
South Korea	-	772	360	-	-	226		1.1%	-	-	0.0%	0

# Chile Oat Exports



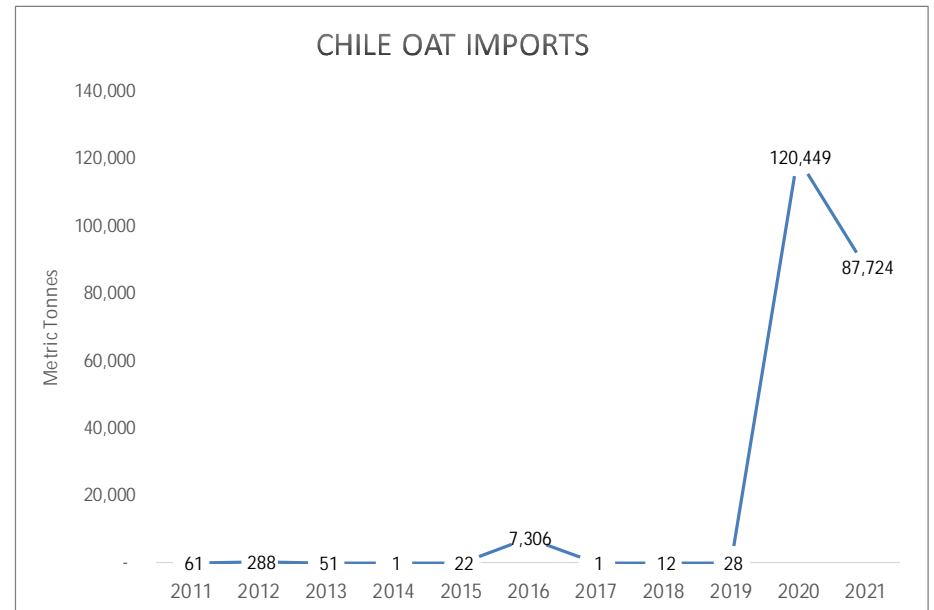
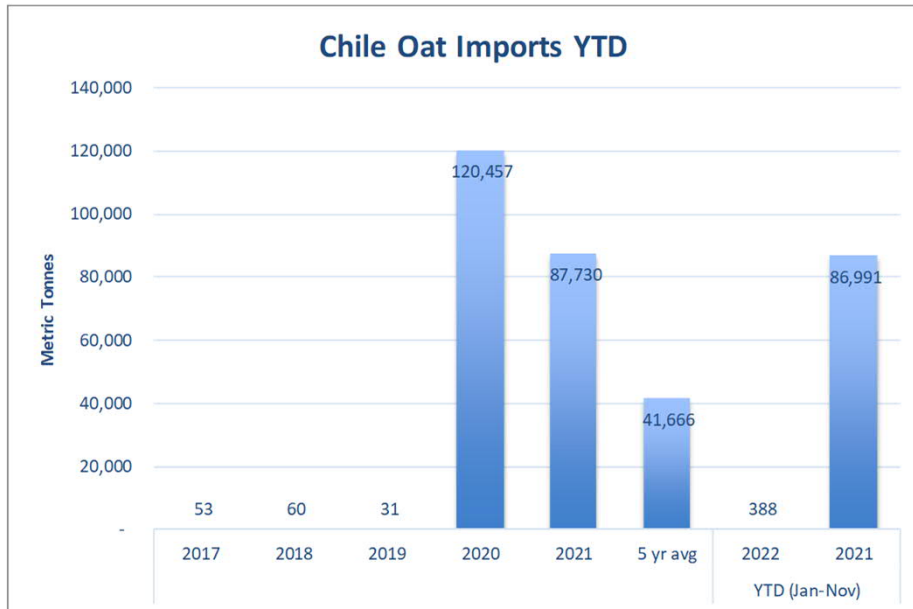
# Chile Oat Export Seasonal Trends



# Chile Oat Imports - To 20

Mt	Jan-Dec								YTD (Jan-Nov)			
	2017	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Total	53	60	31	120,457	87,730	41,666	341.0%	100.0%	388	86,991	-99.6%	-86,603
Argentina	-	-	0	3,361	2,123	1,097		2.6%	-	2,123	-100.0%	-2,123
Australia	-	-	-	0	1	0		0.0%	-	1	-100.0%	-1
Austria	-	-	-	0	-	0		0.0%	-	-	0.0%	0
Bolivia	-	-	-	1	-	0		0.0%	-	-	0.0%	0
Bulgaria	0	-	-	-	-	0	-100.0%	0.0%	-	-	0.0%	0
Canada	-	-	-	117,061	85,599	40,532		97.3%	377	84,860	-99.6%	-84,483
Chile	-	-	-	-	-	-		0.0%	-	-	0.0%	0
China	-	0	0	-	0	0		0.0%	-	0	-100.0%	-0
France	-	1	4	-	0	1		0.0%	-	0	-100.0%	-0
Germany	1	11	24	27	0	13	-36.9%	0.0%	1	0	1216.0%	1
Hungary	8	-	-	-	-	2	-100.0%	0.0%	-	-	0.0%	0
Italy	-	-	-	-	-	-		0.0%	0	-	0.0%	0
Netherlands	-	-	-	-	-	-		0.0%	2	-	0.0%	2
New Zealand	13	-	-	-	-	3	-100.0%	0.0%	-	-	0.0%	0
Peru	29	48	2	5	5	18	-30.0%	0.0%	5	5	-1.6%	-0
Poland	0	-	-	-	-	0	-100.0%	0.0%	1	-	0.0%	1
Sweden	0	-	-	-	-	0	-100.0%	0.0%	-	-	0.0%	0
Switzerland	-	-	-	-	-	-		0.0%	-	-	0.0%	0
United Kingdom	1	-	-	-	-	0	-100.0%	0.0%	1	-	0.0%	1
United States	-	-	1	-	2	1		0.0%	1	2	-48.6%	-1
Uruguay	-	-	-	3	-	1		0.0%	-	-	0.0%	0

# Chile Oat Imports



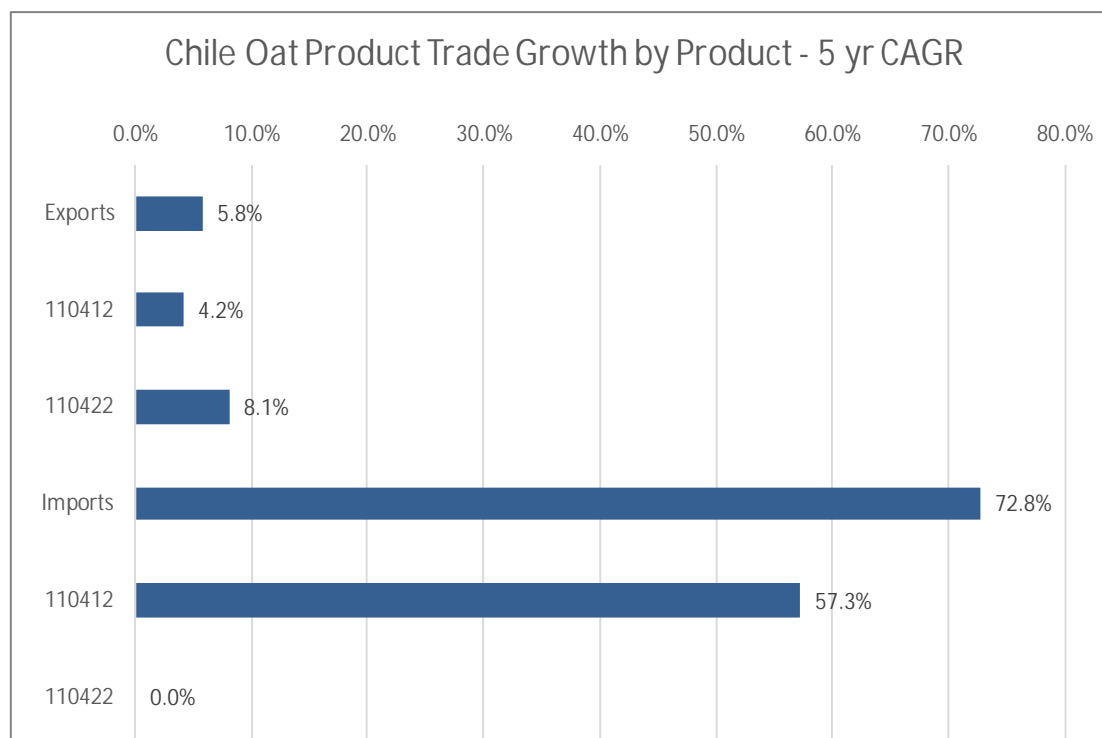
# Chile Oat Product Exports - Top 15

Mt	Jan-Dec							YTD (Jan-Nov)			
	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Total	153,909	193,548	227,265	191,638	191,590	5.6%	100.0%	216,844	174,212	24.5%	42,633
Argentina	2,963	5,156	4,836	6,538	4,873	21.9%	2.5%	6,112	5,904	3.5%	209
Bolivia	2,780	3,683	3,552	2,954	3,242	1.5%	1.7%	2,948	2,725	8.2%	224
Colombia	42,347	50,827	51,854	44,676	47,426	1.3%	24.8%	39,802	39,614	0.5%	188
Costa Rica	6,107	6,892	6,598	4,855	6,113	-5.6%	3.2%	5,648	4,349	29.9%	1,299
Dominican Republic	11,839	15,477	17,809	16,046	15,293	7.9%	8.0%	11,824	15,485	-23.6%	-3,661
Ecuador	16,867	21,269	24,470	22,809	21,354	7.8%	11.1%	21,796	22,057	-1.2%	-260
Guatemala	17,607	17,951	34,333	21,821	22,928	5.5%	12.0%	26,205	19,419	34.9%	6,786
India	2,614	11,809	13,215	4,533	8,043	14.8%	4.2%	9,427	3,975	137.2%	5,452
Mexico	8,918	5,273	3,358	3,575	5,281	-20.4%	2.8%	12,130	2,701	349.1%	9,429
Nicaragua	6,933	12,762	13,151	8,353	10,300	4.8%	5.4%	4,914	7,894	-37.8%	-2,981
Panama	3,536	3,646	4,962	4,050	4,048	3.5%	2.1%	3,541	3,933	-10.0%	-392
Peru	19,213	20,728	26,127	29,250	23,830	11.1%	12.4%	30,754	26,789	14.8%	3,965
United States	664	1,946	3,036	3,358	2,251	49.9%	1.2%	11,223	2,469	354.6%	8,754
Uruguay	1,552	1,647	2,474	2,401	2,018	11.5%	1.1%	2,510	2,233	12.4%	277
Venezuela	5,572	5,108	10,812	10,677	8,042	17.7%	4.2%	20,914	9,678	116.1%	11,236

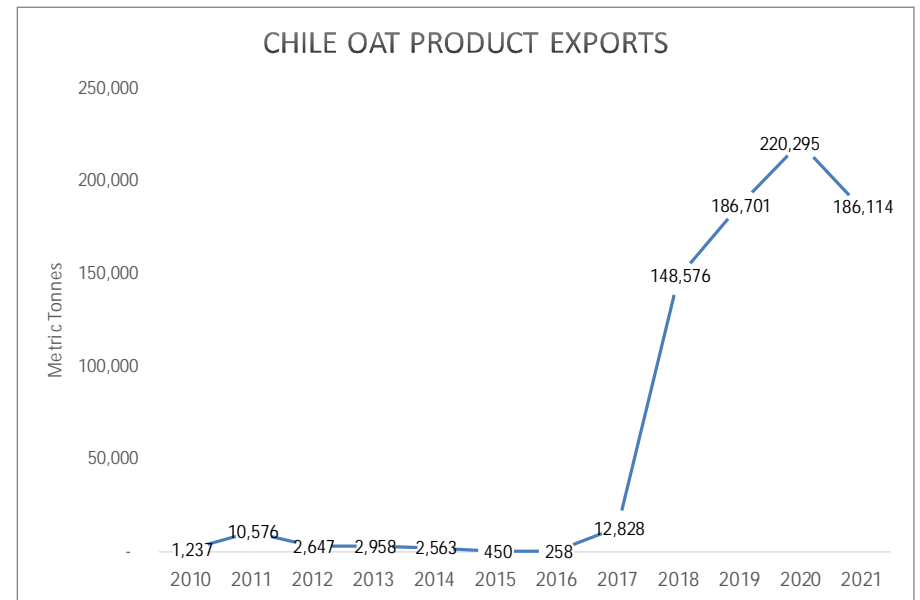
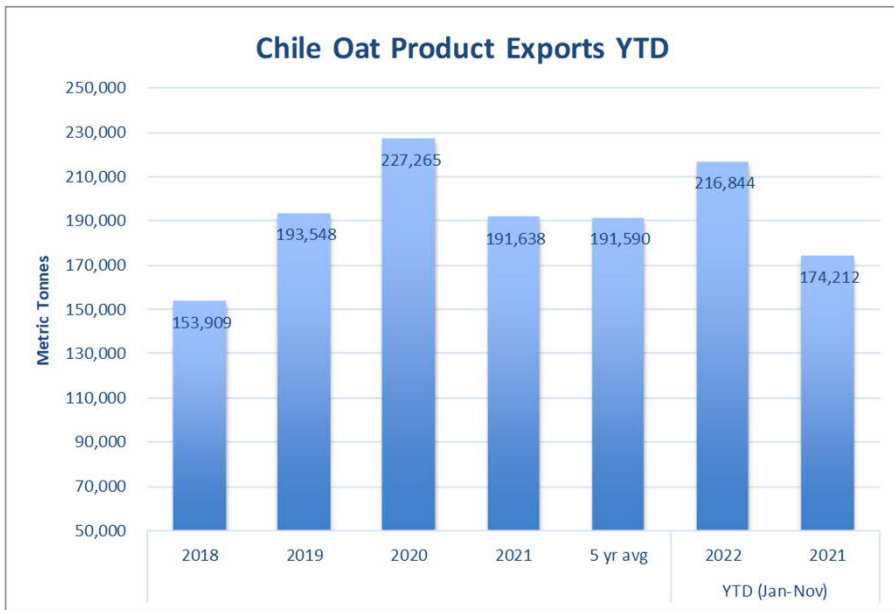


## Chile Oat Product Trade by Product

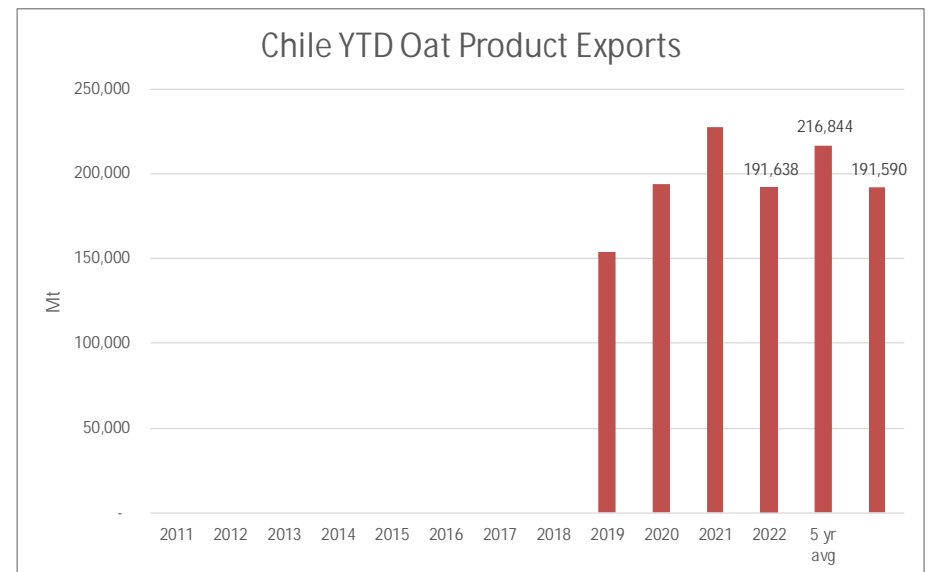
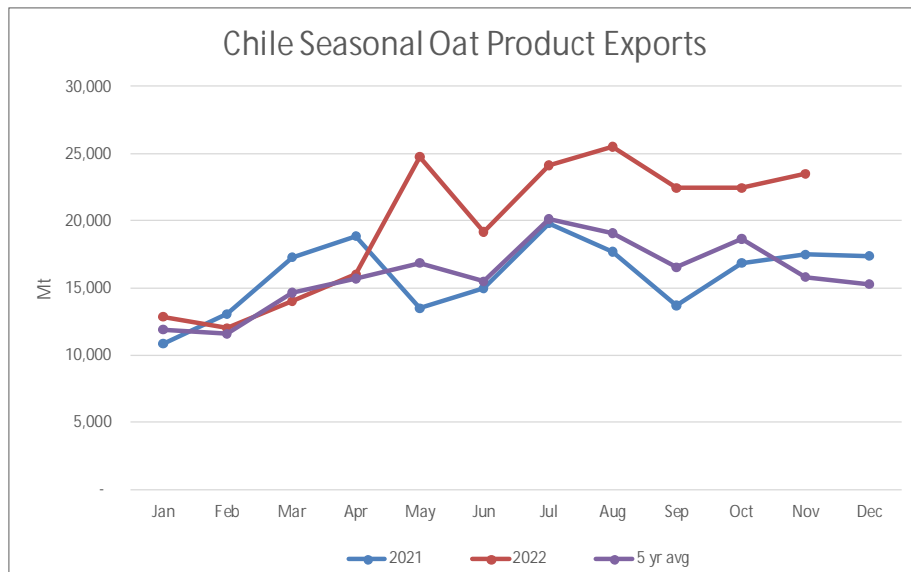
HS Code - Mt	Jul-Jun								YTD (Jan-Nov)			
	2017	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Exports	12,828	148,576	186,701	220,295	186,114	185,422	5.8%	100.0%	208,290	169,201	23.1%	39,089
110412	10,157	88,415	97,191	112,495	104,035	100,534	4.2%	54.2%	117,016	94,786	23.5%	22,230
110422	2,671	60,161	89,511	107,800	82,079	84,888	8.1%	45.8%	91,273	74,415	22.7%	16,858
Imports	23	20	13	777	182	248	72.8%	0.1%	8	171	-95.1%	-163
110412	23	20	13	231	125	97	57.3%	0.1%	8	114	-92.9%	-106
110422	0	-	-	545	57	151		0.1%	0	57	-99.6%	-57



# Chile Oat Product Exports



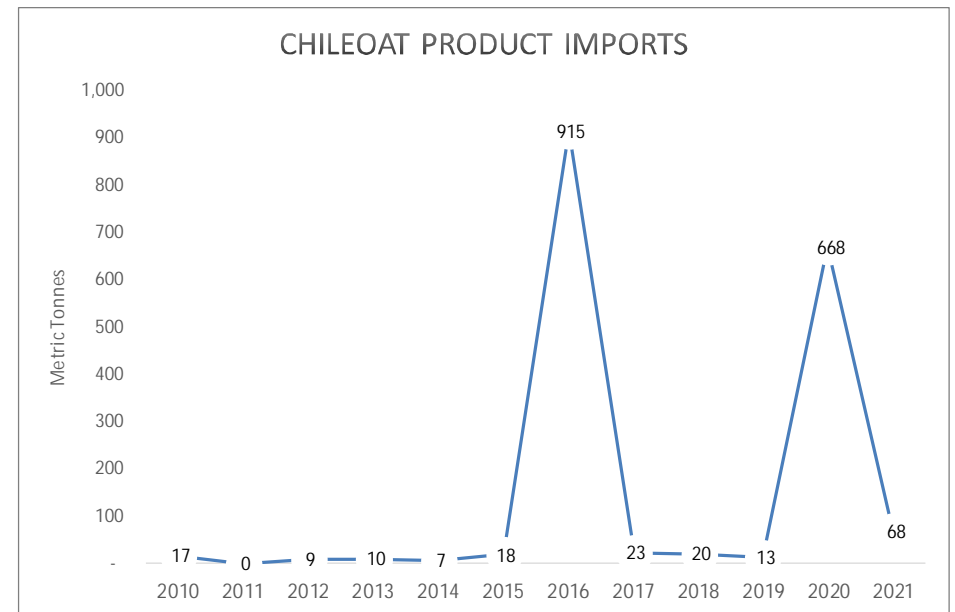
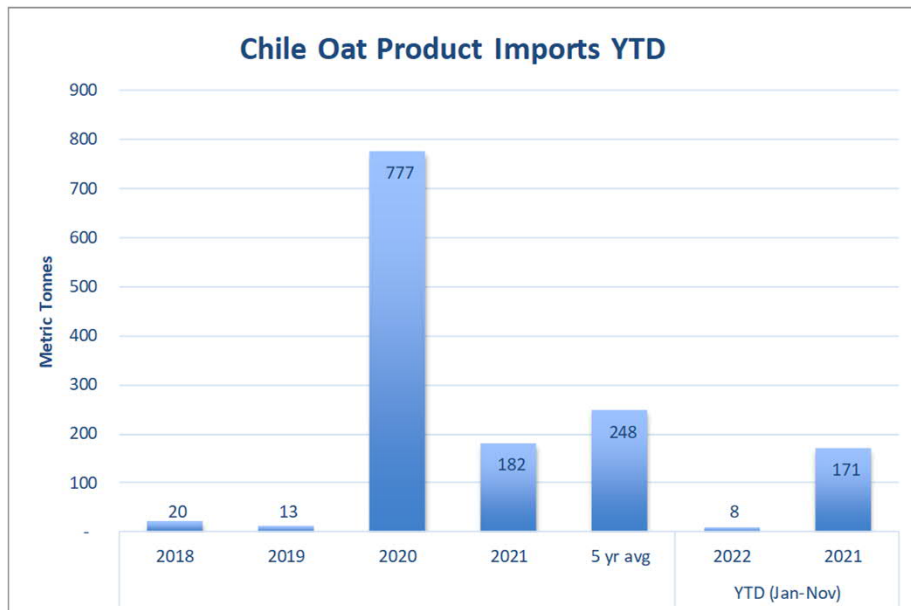
# Chile Oat Product Export Seasonal Trends



# Chile Oat Product Imports - Top 5

Mt	Jan-Dec								YTD (Jan-Nov)			
	2017	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Total	23	20	13	777	182	248	72.8%	100.0%	8	171	-95.1%	-163
Argentina	-	-	-	52	57	27		11.0%	-	57	-100.0%	-57
Canada	-	-	-	570	-	143		57.5%	-	-	0.0%	0
Finland	20	18	10	43	10	20	-13.7%	8.2%	-	-	0.0%	0
Germany	3	2	3	108	2	29	-1.3%	11.6%	5	1	222.7%	3
Latvia	-	-	-	-	111	28		11.2%	-	111	-100.0%	-111

# Chile Oat Product Imports



# Chile Oat Product Import Seasonal Trends

